

THREE WAYS

TO KNOW
YOU'VE
OUTGROWN
YOUR SPACE



PROVIDING VALUE BEYOND THE
CONSTRUCTION EXPERIENCE



1) ARE YOU BUMPIN' BUTTS?

This is the most obvious struggle for any practice that is tight on space!

If you or any of your team find themselves unable to get their normal, everyday tasks done without literally running into another body or a piece of equipment, then it may be time to consider expanding your facility.

We often hold onto a misconception that tight quarters equals efficiency. However, in reality, a crowded workplace will create unnecessary friction and make it harder to get the job done.



2) ARE YOU SCHEDULING PATIENTS TWO WEEKS OUT?

This is one scenario that takes a bit longer to recognize as problematic.

Seasonal increases in appointments may be part of your normal business cycle. But if you find yourself stuck in a pattern of booking new appointments at least two weeks out, this could be a larger symptom of needing more space to operate.

Especially when treatment is time sensitive, you will lose business if you cannot see patients sooner.

3) DOES THE MEDICINE MATCH THE FACILITY?

You work hard to offer your community the highest quality care possible. Your workspace, from the exterior of your building to the waiting room to the exam room, sends a message to your patients.

Make sure your facility represents nothing less than the high quality medicine and service you provide.



HAVE YOU OUTGROWN YOUR SPACE?

If your practice is experiencing one or more of these key indicators, then it may be time to consider expanding your facility. That can mean renovating and using the property you already have or seeking out a larger space and new location.

Either way, we can help you figure out which options are best for you. After decades of working with veterinary clinics across the country, we have created a three step plan for success.

Several parts to our process are proprietary to our business and help ensure that you end up with the facility you want and an investment in your practice that pays dividends moving forward.

THE TERWISSCHA PROCESS FOR SUCCESS

PRELIMINARY PLANNING AGREEMENT (PPA)

The first step for every client is to complete our custom analysis to identify what it is that you want in a new or renovated facility and what the best pathway is to get there.

We're committed to help make sure you that you can afford both the facility of your dreams and to practice in the facility of your dreams. To achieve this goal, we tap into the most accurate, high quality industry data and local statistics to make sure that your business model is sustainable long after you move in.

Once we've identified your vision and the tools we'll need to achieve it, we put your dream to paper.

We get the plans drawn, secure the subcontractors for the entire project, and meet with you multiple times to customize finishes and the details of your build.

DEVELOPMENTAL DESIGN AGREEMENT (DDA)

Although we hire out subcontractors for the actual build, a TWC Superintendent is on site full time during the entire project to make sure everything is done correctly.

From our initial meeting for the Preliminary Planning Agreement, on average, you can expect to be in your dream facility in 18 months.

THE BUILD OUT: WE GET TO WORK